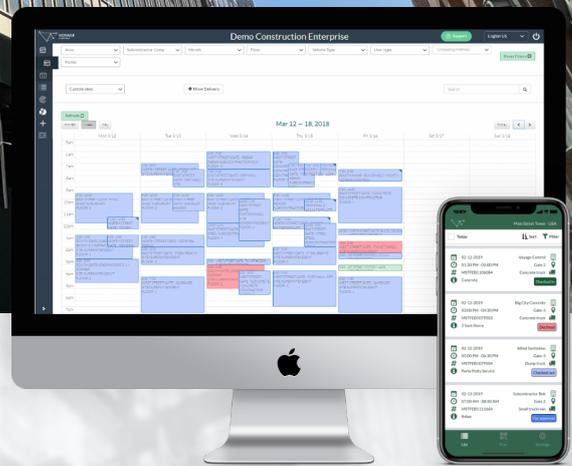




Improving Lives By Implementing Technology



The Why

After using Voyage Control for the past eight months at 141 Willoughby in NY, Jacqui Mascoli, Gilbane's Project Executive said at the NYBuild conference, **"using technology should make people's lives easier."** Her quote reflects Gilbane's experience onboarding and using Voyage Control to manage their site's logistics, including all deliveries and high value resources.

The Who

Voyage Control's Champion on site, General Super Mike Ertaskiran, was at first hesitant about implementing a new technology for something he'd been managing for years without. Fast forward eight months, and now it **"lightens [his] load and makes things easier"** and he's promised to recommend it to **"all the old dogs"** he knows.

The How

This kind of positive response validates our software is doing its job. Whether cutting out hours of back and forth phone calls for Supers and Execs, saving on the monthly Tylenol budget in the trailer, or keeping concrete loads from expiring while waiting in a queue at the loading gate, our technology drives **efficient logistics on site**, helping projects finish on time and **budget**.

Getting the site team and trade partners on board is half the battle. When you can promise them **open access to the site** and resources arriving on site on time, without the potential of a long queue, everyone signs on pretty quickly.



1 On Site Monitor with real-time updated VC Calendar View



4 Loading Areas



60+ Trade Partners



1 Tower Crane



800+ Deliveries

General Super Mike wants to **"use [Voyage Control] on projects in the portfolio across the board"** because he can do things like limit deliveries before 7:30AM, so trash collection can happen without interruptions.

He's able to go onto the platform and deny any deliveries before 7:30, so they can run garbage out and keep the curtain wall overhead progress moving smoothly.

Another reason he loves Voyage Control is the weekly calendar display, which he

displays on site in between the North and South Gates. The Dock Master has the only remote and is able to maintain the traffic flow as scheduled, while also providing a real-time view for his team.

They use a 15-minute grace period, but after that, the dock master will send you packing, so other deliveries can get in and unload during their pre-approved time slot. Most importantly, Mike and his team like Voyage Control for the fact that **"it's easy, because I don't have to drop everything to schedule a delivery."**



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